

January 5, 2000

TO: Potential Proposers for the Maricopa Association of Governments Regional
Videoconferencing System Request for Proposals

FROM: James M. Bourey, Executive Director *JMB*

SUBJECT: NOTICE OF TENTATIVE CONCLUSION ON NORSTAN'S ELIGIBILITY TO
SUBMIT A PROPOSAL FOR THE MARICOPA ASSOCIATION OF
GOVERNMENTS REGIONAL VIDEOCONFERENCING SYSTEM PROJECT;
AND SECOND EXTENSION OF DUE DATE FOR REGIONAL
VIDEOCONFERENCING SYSTEM PROPOSALS FROM NOON JANUARY 14,
2000 TO NOON JANUARY 28, 2000

Last month we received a question from a potential proposer inquiring whether the Maricopa Association of Governments (MAG) will accept a Request for Proposals (RFP) response from Norstan for a Regional Videoconferencing System. Norstan Communications was the consultant, under contract to MAG, that prepared an earlier videoconferencing study to determine this region's videoconferencing needs.

MAG has given this question serious consideration. MAG sent a letter to Norstan on January 5, 2000 stating its tentative conclusion that there is a potential for conflict of interest if Norstan is allowed to participate in the current RFP process and this potential conflict of interest cannot be avoided or mitigated, except by excluding Norstan from participating in the current RFP. MAG informed Norstan that it may submit a response to MAG's letter by 5:00 p.m. January 13, 2000.

On Monday, January 3, 2000, I sent out a letter notifying potential proposers that the due date would be extended one week from January 7, 2000 to January 14, 2000. However, to ensure that there is adequate time for potential proposers to submit proposals, we are extending the proposal due date a second time from 12:00 noon January 14, 2000 to 12:00 noon, January 28, 2000. We believe that this extension will be in the best interest of MAG and potential proposers. It is important to emphasize that no late submissions and no facsimile or electronic submissions will be accepted. All other components of the RFP remain the same.

I look forward to receiving an excellent set of proposals.

A Voluntary Association of Local Governments In Maricopa County

City of Avondale ▲ Town of Buckeye ▲ Town of Carefree ▲ Town of Cave Creek ▲ City of Chandler ▲ City of El Mirage ▲ Town of Fountain Hills ▲ Town of Gila Bend ▲ Gila River Indian Community ▲ Town of Gilbert
City of Glendale ▲ City of Goodyear ▲ Town of Guadalupe ▲ City of Litchfield Park ▲ Maricopa County ▲ City of Mesa ▲ Town of Paradise Valley ▲ City of Peoria ▲ City of Phoenix ▲ Town of Queen Creek
Salt River Pima-Maricopa Indian Community ▲ City of Scottsdale ▲ City of Surprise ▲ City of Tempe ▲ City of Tolleson ▲ Town of Wickenburg ▲ Town of Youngtown ▲ Arizona Department of Transportation